

CERTAINTY. ON A GLOBAL SCALE.



ONE SOLUTION.

ONE MEMBERSHIP.



#### THIS IS THE IGY TRIDENT CLUB.

THE IGY TRIDENT CLUB IS A MEMBERSHIP PROGRAM 15 YEARS IN THE MAKING, IT CHANGES EVERYTHING. ONCE AND FOR ALL. EVERY ASPECT OF YACHT OPERATIONS IS NOW GLOBALLY INTEGRATED AND VALUE ENGINEERED. IGY TRIDENT IS BUILT ON IGY MARINAS' WORLDWIDE PORTFOLIO OF LUXURY YACHTING DESTINATIONS.

THE CLUB IS AN EXPERIENCE - A COMMUNITY BY INVITATION ONLY THAT OFFERS TWO TIERS OF MEMBERSHIP FOR SUPERYACHT OWNERS WHO WILL SHARE AN EXTRAORDINARY COLLECTION OF PRIVATE EVENTS AND PRIVILEGED ACCESS WHERE AND WHEN IT MATTERS MOST.



ABOVE ALL, IGY TRIDENT DELIVERS YOUR BERTH WHENEVER, WHEREVER, GUARANTEED.

IGY Trident offers unparalleled access to IGY's growing network of elite superyacht marinas an esteemed portfolio of the premier marinas and supporting facilities in the US, Caribbean, Mediterranean, Latin America, and the Middle East.

> 22 13 MARINAS COUNTRIES

IGY's Trident Club membership provides superyacht owners and crew with unparalleled access to the world's largest network of superyacht marinas. Two distinct tiers of membership are now available in limited quantities, unlocking real value and efficiencies for your specific needs and cruising style. IGY's growing collection of iconic marina destinations serve as the foundation of Trident's offerings, ensuring members can roam the globe with certainty and confidence. But we don't stop there. Trident is designed to support member's needs globally by providing access to a select group of professional partners offering a wide range of essential services at preferred member pricing. These services include global fuel bunkering, world class crew service training, and yacht agency support. Members will also enjoy unique Trident experiences curated throughout the year to bring members together for unforgettable opportunities to socialize and enjoy the best in yachting lifestyle.







#### A PRICELESS MEMBERSHIP

IGY Trident brings together the essentials of superyacht operations creating unparalled efficiencies and enhancing the valuable time spent onboard. Beyond integration and quality, preferred pricing on marina dockage and services are available only to IGY Trident members.



### ONE SOLUTION. ONE SOURCE. IGY TRIDENT

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IGY Trident empowers a superyacht's captain, crew and management team to operate in an extraordinary fashion integrating a spectrum of essential services that redefines the economics of yacht ownership. This is a membership that pays dividends both tangible and intangible, not the least of which is that the captain and crew now have more time to devote to you and your guests.

- Guaranteed, priority slip dockage
- Meaningful savings on fuel and utilities
- Exclusive Trident member services and pricing from the Club partners

### ENHANCING AND SIMPLIFYING YOUR YACHT OWNERSHIP EXPERIENCE



#### COMMUNITY

Join fellow members at invitationonly Club events and experiences around the globe.

IGY Trident-dedicated support, service discounts and access to global yacht agency concierge resources.

#### WORLD FUEL SERVICES

Global fuel bunkering program with member-discounted fuel rates.



- captain and crew
- - Fuel
  - Utilities



# IGY

### THE ONLY GLOBAL SUPERYACHT MARINA NETWORK

• Priority, anytime, anywhere berthing across IGY's growing global network with supporting marina services for owners,

• Member pricing at all IGY marinas, including the following:

• Transient and long-term dockage in premium, IGY Trident-designated berths

• Consolidated invoicing for all purchases within the marina including but not limited to dockage, fuel, utilities, concierge services and other daily fees

• Annual crew benefit destination allowances for captain and crew toward local experiences such as snorkeling, golf, hiking, dinner, and much more





IGY's unprecedented collection of marinas in the US, Caribbean, Europe, and Latin America has set the definitive worldwide standard for luxury service and quality in yachting.

> 22 Marinas

13

COUNTRIES

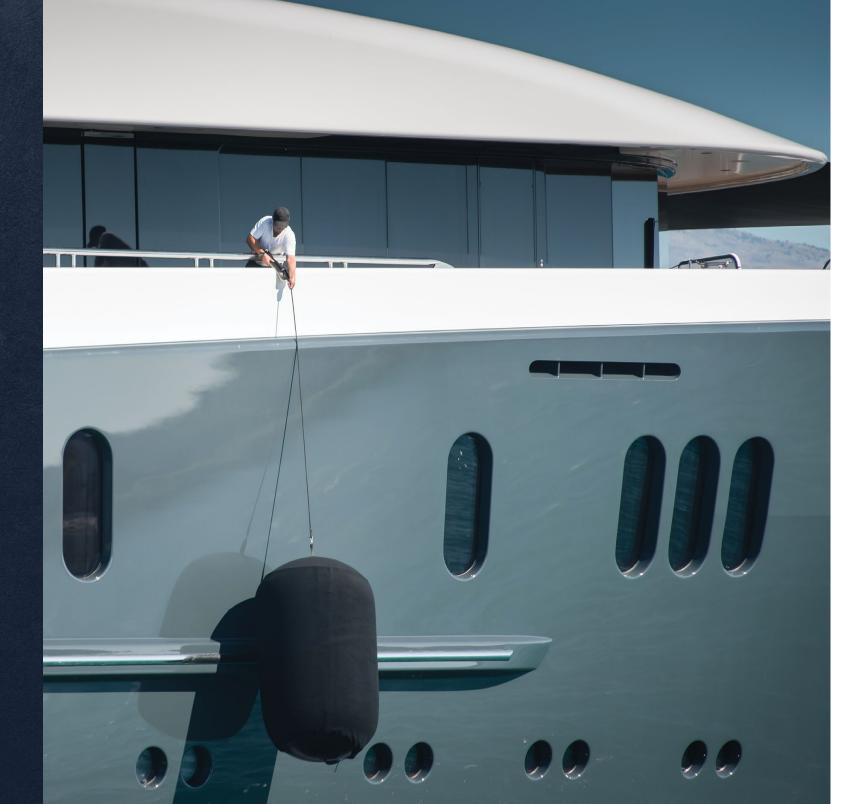


#### CONSIDER IT DONE

## YACHT AGENCY SERVICES

BWA Yachting is a worldwide yacht agency and yachting services provider formed to support captains, managers and crew with the increasing demands of managing a modern superyacht. BWA's global office network stretches throughout the Mediterranean, Northern Europe, the Caribbean and the Americas.





#### HIGHLIGHTS

- Dedicated agency staffing and support specifically for IGY Trident members during peak seasons in the Caribbean and Mediterranean to assist with expedited handling of all requests
- Trident member pricing on yacht agency fees

#### AGENCY SERVICES

- Maritime agency & port operations
- Provisioning & supplies
- Logistics solutions
- Concierge services

#### FUELING YOUR YACHT

## FUEL SERVICES

World Fuel Services delivers energy solutions across the marine, aviation, commercial, industrial, and land transportation industries. World Fuel Services Yacht Solutions has more than 30 marine offices around the world and has arranged the supply of over 700 million liters of fuel to superyachts in over 2,000 ports in 48 countries worldwide.





#### HIGHLIGHTS

- Access to global fuel bunkering program with IGY Trident member pricing including access to World Fuel's dedicated superyacht fuel dock in Gibraltar
- Access to 24x7 technical team for guidance on fuel requirements and expertise in duty and tax regulations globally for costeffective fueling
- Complimentary Carbon Offset credits for all World Fuel Services purchases
- Flexible credit terms
- Tailored route planning resources to save time and money to maximize fuel economy
- Access to proprietary invoicing and reporting systems specific to fuel and lubricants

### WHERE TRUST MEETS PERFORMANCE

### SERVICE

Forbes Travel Guide is the only global rating system for luxury hotels, restaurants and spas. Their anonymous professional inspectors evaluate based on up to 900 objective standards, with an emphasis on exceptional service, to help discerning travelers select the world's best luxury experiences. The only way to secure a Five-Star, Four-Star or Recommended rating is by earning it through Forbes' independent inspection process.





#### HIGHLIGHTS

- Access to proprietary crew service training and professional development curriculum created specifically for the superyacht crews of IGY Trident members
- Yachts receive designation from Forbes Travel Guide that can be used for marketing and promotion
- Crew members who complete the Forbes training curriculum are eligible to receive special Forbes recognition

#### MEMBERSHIP HAS ITS BENEFITS

### EXPERIENCES THAT ENRICH YOUR LIFE

IGY Marinas are in locations that play host to many of the world's most prestigious events — places where owners and their yachts want to be when it matters most. Only IGY Trident offers this level of exclusive access.

The IGY Trident Club offers luxury travel experiences around the world. With our members in mind, we build special partnerships with like-minded brands so that together we are able to offer the elevated lifestyle members deserve. From private sessions with professional athletes and business leaders to gatherings at the world's most elite destinations, these exclusive luxury travel opportunities are truly unforgettable affairs.



Art Basel Miami



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